



## QC Extra Six Steps

No major quality complaints for 9 years

## 80% Candler Jars Exclusive Supplier

including Nest Fragrance, Candle Lite, UGG etc popular brands



- 1, 80% of brand customers in European and American markets find us to do  $\,$  ODM and OEM. No second Co.in China.
- 2, Such a large and abundant sample room. No second Co.in China.
- 3, Our QC is more QC than our customer's QC. No second Co.in China.









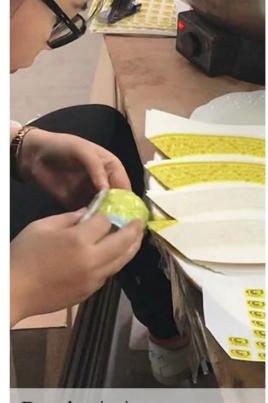
product name	wedding decoration custom ceramic candle jar with wooden lids Top dia:91mm Bottom dia:51mm Height:98mm Weight:320g Capacity:360ml			
Sample time	5 days if at exist shaped and size of ceramic     15 days if need new shape or size of ceramic			
Packing	Normal packing, Individual gift box, PVC box, window box, color box, white box, etc			
Delivery time	Within 35 days after the sample and order confirmed			
Payment term	30% deposit by T/T in advance and the balance against the copy of B/L			

Shipment	By sea,by air,by Express and your shipping agent is acceptable		
Usage Occasion	Home decor, Wedding Decoration, Wedding Favors, Decoration enhancement,		

## **Process Craft**

## **DEEP PROCESSING**





Decal printing







## Supporting the growth of customers' new brands

The first time to meet with Liely is from the introduction of Nike, which has been around for several years. But until 2019, We have been working together for more than 5 years and ready to reach the 6th year. The products are also shipped to Liely for 15 times. From the parameter error and quality are constantly running in all aspects to the customer does not inspect the goods now, we ship directly to the third-party warehouse. We are striving to be the best in this way. The happiest result is very satisfied and recognized by consumers. For the guests themselves, the main focus is to develope the market and exploit new products to make the brand stronger and stronger. I still remember that on April 26, 2014, Liely sent an email for the first time, and wanted to exploit a whisky glass of her own design. The initial number was only 1,000. Seeing Liely's design is very new and unique, it is really difficult for us to produce only 1000. In order to support our customers, we decided that no matter how difficult it was, we must help our customers launch new products and develop their own brands.



After starting the big cargo, there are indeed difficulties we have expected. We just started to go online to make the goods and get off the assembly line for short time. On the one hand, the quality of the newly produced products is difficult to meet the standard, and on the other hand, the output amount is too low. However, in order to make this first order, we continued to select the cups that meet the customer's quality requirements after the stably subsequent quality. However, the 1000 light cups were that we produced about 2,000 light cups to select 1000 light cups that meet the customer's quality requirements. After arrival, the guests checked products themselves again, while the quality requirements were higher; there were 48 unqualified products, and in the second order, we all replenished the goods free of charge. Liely is a very rigorous client. In this way, we had made 4 clear glass orders with quantity 1000pcs. Fortunately, the workers are more and more skilled, and the quality requirements of the guests are becoming more and more clear. Finally, our guests is very satisfied with our quality. Afterwards, we started full set of products and added logistics services. Customers could receive goods at home. We started with the 5th order, the order quantity increased to 3K, and guests began to let us provide a full set of products to them, including laser logo and packaging. In addition, our logistics colleagues not only began to ship products to Australia, but also began to offer the dropship services.



Naturally, for the first time to start such cooperation, Liely also attached great importance to it. When the laser cup was added to the light cup, he flew to Shenzhen to inspect the goods for one day. Our QC Leo and I accompanied Liely in factory. When the workers carved a logo, we inspected one, and then wiped the cup into the package. Liely's inspection was naturally more strict than the quality required before. The logo can't be a bit dirty, there can't be a little break, it should be very clear, and our QC is also strictly in accordance with Liely's requirements. In this way, the pass rate of our fifth order is only 72.5%. Despite this, we decided not to tolerate blemished products, and insisted that every cup in the hands of the guests is satisfactory. After the production experience of the first laser logo, we improved the method and carved the logo into the glass at the bottom of the cup. It was greatly improved our qualification rate. After the customer confirmed the agreement, we adopted this method. It not only solves the problem of dirty logo, but also keep better quality. In 2019, client is exploiting 2 new products and developing the US market now as well. I am very proud and happy for them; they begin to open more and more markets for their brand; all of our effort and support are deserved. At present, everything is moving in the direction we want. No paints, no gains. 2019 is a year with full of hope. Keep moving, on the way! Fighting!!

#### **Packaging & Shipping**

We also have **our own professional and international logistic team** for your service.

We are your best choice without any concern.

# **PACKING**



We have Normal packing, PVC box, Window box, carton box, pallet

Color box, White box, ect.

of course, we can customize Individual gift box for you.



# **Different From The Peer**

Own professional shipping company( Shenzhen Sunny Worldwide logistics)



20+ years freight history and WCA members.



## **Factory**



# **FACTORY**



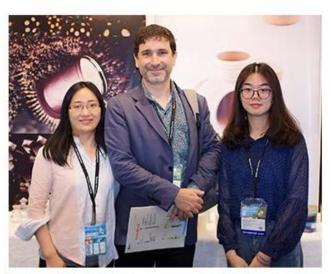


There are about 20000 square meters in our factory which was built in 1992 year; Superior quality and high efficiency can be guranteed.

# **EXHIBITION**

We have taken part in various exhibitions since 2002 year, like Shanghai, London, Las Vegas, Hongkong show.











## SAMPLE ROOM

There are more than 5000 products in sample room of Sunny Glassware for your reference. No second Co. in China!





## **CERTIFICATIONS**











1) Can you combine many items assorted in one container in my first order? Yes, we can. But the quantity of each ordered item should reach our MOQ.

#### 2) If any quality problem, how can you settle it for us?

When discharging the container, you need to inspect all the cargo. If any breakage or defect products were founded, you must take the pictures from the original carton. All the claims must be presented within 15 working days after discharging the container. This date is subject to the arrival time of container.

#### 3) why you choose us?

- 1. We have rich experiences in glassware trade for more than 20 years and the most professional team.
- 2. We have 10 production line and can manufacture 15 million pieces per month, we have strict processes enable us to maintain an acceptance rate above 99%.
- 3. We work with more than 1800 clients in about 80 countries.
- 4. We offer professional one-stop world-wide logistics service.

#### 4) Can we get your free samples?

Yes, you can. Our **Samples are free** for the customers who confirm order. But the freight for express is on buyer's account.

#### 5) How about your MOQ?

Different kind products will be different MOQ, for some glassware in stock, small orders are acceptable.

### 6) How many people in your R&D department?

We have 5 professional designers, and they will develop 15 innovative designs monthly.

## 7) Can you give me a discount about the price?

The price depends on your quantity, if you want good price with small order, you can make more quantity in one time, and leave them in our warehouse, we will keep the goods for you until you need.

Any concerns at your side please view more glassware by following platforms.

